COLLEGEINVEST COLLEGE SAVINGS PROGRAM FUNDS Denver, Colorado

FINANCIAL STATEMENTS June 30, 2007 and 2006

# COLLEGEINVEST COLLEGE SAVINGS PROGRAM FUNDS FINANCIAL AUDIT June 30, 2007

# COLLEGE SAVINGS PROGRAM FUNDS

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## **Independent Auditor's Report**

Members of the Legislative Audit Committee:

We have audited the accompanying financial statements of each major fiduciary fund of CollegeInvest, (a division of the Department of Higher Education, State of Colorado) College Savings Program Funds, as of and for the years ending June 30, 2007 and 2006 which collectively comprise the basic financial statements of the CollegeInvest College Savings Program Funds, as listed in the table of contents. These financial statements are the responsibility of CollegeInvest College Savings Program Funds' management. Our responsibility is to express opinions on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinions.

As discussed in Note 1 – Organization and Summary of Significant Accounting Policies, the financial statements of the CollegeInvest College Savings Program Funds are intended to present the financial position and results of operations for only that portion of the financial reporting entity, State of Colorado, that is attributable to the transactions of CollegeInvest, College Savings Program Funds. They do not purport to, and do not present fairly, the financial position of the State of Colorado as of June 30, 2007 and 2006, and the changes in its financial position and its cash flows, where applicable, for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets of each major fiduciary fund of CollegeInvest's College Savings Program Funds, as of June 30, 2007 and 2006, and the changes in net assets for the years then ended in conformity with accounting principles generally accepted in the United States of America.



In accordance with *Government Auditing Standards*, we have also issued our report dated December 13, 2007 on our consideration of CollegeInvest's College Savings Program Funds' internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

The Management's Discussion and Analysis (MD&A) on pages 3 to 8 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of this supplemental information. However, we did not audit the information and express no opinion on it.

Our audit was performed for the purpose of forming an opinion on the financial statements taken as a whole. The supplementary information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

Clipton Gunderson LLP

Greenwood Village, Colorado December 13, 2007

This section of the College Savings Program Funds' (Funds) financial statements is a discussion and analysis of the financial performance of the Funds for the years ended June 30, 2007 and 2006 prepared by management. The Funds are Internal Revenue Code (IRC) Section 529 college savings plans administered by CollegeInvest. CollegeInvest, a division of the Department of Higher Education of the State of Colorado, administers the Funds, the Student Loan Program Funds, the Prepaid Tuition Fund, the CollegeInvest Early Achievers Scholarship Fund (formerly the College in Colorado Scholarship Trust), and the Nursing Teacher Loan Forgiveness Fund. The Scholars Choice, Direct Portfolio, and Stable Value Plus Funds are plans within the Section 529 college savings program of CollegeInvest (Program). The Funds are presented as fiduciary funds (specifically, private purpose trust funds) in the State of Colorado Comprehensive Annual Financial Report. Management is responsible for the financial statements, footnotes, and this discussion. The management's discussion and analysis should be read in conjunction with the Funds' financial statements.

### **Overview of the Financial Statements:**

This annual report contains two sections – management's discussion and analysis (this section) and the basic financial statements. The basic financial statements include the Statement of Fiduciary Net Assets and the Statement of Changes in Fiduciary Net Assets.

The Statement of Fiduciary Net Assets presents information on all of the Funds' assets and liabilities, with the difference between the two reported as net assets. Over time, increases or decreases in the net assets may serve as a useful indicator of whether the financial position of the Funds are improving or deteriorating.

The Statement of Changes in Fiduciary Net Assets presents information that reflects how the Funds' net assets changed during the past year. All changes in the net assets are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the related cash flows. Thus, revenues and expenses are reported in the statement for some items that will only result in cash flows in future fiscal periods.

# Analysis of Financial Activities:

The Executive Director of the Department of Higher Education of the State of Colorado (Executive Director) and CollegeInvest's Board of Directors approve the annual budget and the investment policies of the Funds. The Scholars Choice Fund began operations and accepting participant contributions in October 1999. The Stable Value Plus Fund began accepting participant contributions in February 2003. The Direct Portfolio Fund began operations in October 2004. Therefore, the accompanying management's discussion and analysis includes activities for the Direct Portfolio Fund for the nine month period ended June 30, 2005.

#### Analysis of Financial Activities (continued):

#### Scholars Choice Fund:

On October 22, 2004, CollegeInvest entered into an agreement with Citigroup Global Markets Inc., (CGM) to manage the advisor sold accounts of the Scholars Choice Fund (SCF). This agreement was contingent on the transfer of certain accounts to the Direct Portfolio Fund described below. CGM was a subsidiary of Citigroup Inc. Effective December 1, 2005, Citigroup Inc. completed the sale of substantially all of its worldwide asset management business to Legg Mason, Inc. (Legg Mason). As part of the transaction, the agreement has been transferred by CGM to ClearBridge Advisors, LLC (formerly known as CAM North America, LLC) (CBA), and Legg Mason Investor Services, LLC (LMIS), each of which is a wholly-owned subsidiary of Legg Mason. CBA performs investment advisory functions and LMIS performs administrative duties and recordkeeping for SCF. The agreement expires on December 31, 2009 with the right to extend the agreement with Upromise Investments, Inc. and The Vanguard Group to manage the direct sold accounts. The direct sold accounts of the SCF were transferred to the Direct Portfolio Fund (DPF) on October 22, 2004. See further description under the DPF heading below.

CollegeInvest acts as trustee to the SCF, and CBA holds the assets of the SCF in a segregated custody account. Assets of the SCF are held "in trust" for the exclusive benefit of account owners and beneficiaries. SCF offers eight investment options in which participants may invest. Each investment option is comprised of one or more of the ten portfolios within SCF. The investment return for SCF is based on the market performance of underlying investments. These investment options are designed to help meet diverse investment goals of investors.

### Direct Portfolio Fund:

On October 22, 2004, CollegeInvest entered into an agreement with Upromise Investments, Inc. and The Vanguard Group, Inc. (Managers) to provide administrative and recordkeeping duties to the DPF. The agreement with the Managers is for direct sold accounts and expires on December 31, 2009 with the right to extend the agreement for two additional two-year periods.

CollegeInvest acts as trustee to the DPF, and the Managers hold the assets of the DPF in a segregated custody account. Assets of the DPF are held "in trust" for the exclusive benefit of account owners and beneficiaries. The investment return for DPF is based on the market performance of investments. DPF offers eleven investment options, including three age-based options and eight blended and individual portfolios, in which participants may invest. Each investment option is comprised of one or more of the eight portfolios within DPF. These investment options are designed to help meet diverse investment goals of investors.

#### Analysis of Financial Activities (continued):

#### Stable Value Plus Fund:

CollegeInvest entered into a funding agreement as of June 2003 (MetLife Agreement) with MetLife Insurance Company of Connecticut (MetLife), a wholly-owned subsidiary of MetLife, Inc., to provide a guarantee on the principal and earnings of the Stable Value Plus Fund (SVP). The SVP offers an investment return based on an interest rate that is reset annually by MetLife each January 1.

Under the MetLife Agreement, MetLife has agreed that the annual interest rate calculated each year will not be less than the greater of (i) the Colorado minimum nonforfeiture interest rate for annuity contracts (currently 3.00%), or (ii) 2.00%. The current minimum investment return on accounts in the SVP could be as low as 2.25%, which is the current minimum annual rate of 3.00% less the current CollegeInvest administrative fee of .75%. For the calendar year ending December 31, 2004 Metlife agreed to pay an annual rate of 5.0%. The rate was 4.05% for the calendar years ending December 31, 2005 and 2006. The rate was 4.10% from January 1, 2007 through June 30, 2007. For the period from inception through October 31, 2004 CollegeInvest charged an administrative fee of .99%. As of November 1, 2004 CollegeInvest reduced its administrative fee to .75%. Therefore, the annual net rate was 3.06% from January 1, 2004 through October 31, 2004, 3.30% from November 1, 2004 through December 31, 2005 and 3.35% from January 1, 2007 through June 30, 2007.

### **Comparison of Current Year Results to Prior Year:**

Condensed Statements of Fiduciary Net Assets as of June 30:

|   | _  | 2007       | 2006               | 2005         |
|---|----|------------|--------------------|--------------|
|   |    | (dollar am | ounts expressed ir | n thousands) |
| Cash and investments                      | \$ | 3,255,440  | \$ 2,460,882       | \$ 1,977,896 |
| Receivables and other                     |    | 11,761     | 10,915             | 4,996        |
| Total fiduciary assets                    |    | 3,267,201  | 2,471,797          | 1,982,892    |
| Total liabilities                         |    | 9,073      | 7,632              | 4,639        |
| Total fiduciary net assets, held in trust | \$ | 3,258,128  | \$ 2,464,165       | \$ 1,978,253 |

#### **Comparison of Current Year Results to Prior Year (continued):**

Combined cash and investments of the Program increased by \$794.6 million, or 32%, from June 30, 2006 to June 30, 2007. Cash and investments increased by \$483.0 million, or 24%, from June 30, 2005 to June 30, 2006. The increase in cash and investments for both years was primarily a combination of net participant contributions and investment income. Net participant contributions were \$429.6 million, \$378.6 million, and \$373.5 million during the years ended June 30, 2007, 2006, and 2005, respectively. Net investment income was \$384.6 million, \$123.4 million, and \$80.5 million during the years ended June 30, 2007, 2006, and 2005, respectively.

Receivables consist primarily of contributions received but not invested, and dividends and interest receivable. Receivables from contributions received but not invested are a result of differences between the trade date and settlement date of contributions.

Liabilities consist of amounts payable for investments purchased, service and investment fees payable, deferred revenue, due to participants, and due to Student Loan Program Funds. Total liabilities increased by \$1.4 million from June 30, 2006 to June 30, 2007. Total liabilities increased by \$3.0 million from June 30, 2005 to June 30, 2006. The fluctuation in both years is primarily due to the amount of the payables for investments purchased in the SCF. These amounts correlate to the timing of contributions, withdrawals, and portfolio exchanges within the SCF on June 30<sup>th</sup> of each year.

|   | <b>2007</b> 2006 |            |      |              | 2005  |           |  |
|---|------------------|------------|------|--------------|-------|-----------|--|
|   |                  | (dollar an | noun | ts expressed | in th | ousands)  |  |
| Net investment income                               | \$               | 384,584    | \$   | 123,438      | \$    | 80,509    |  |
| Participant contributions                           |                  | 665,281    |      | 538,798      |       | 483,913   |  |
| Fee income  | _                | 619        | -    | 546          | _     | 540       |  |
| Total additions                                     | _                | 1,050,484  | -    | 662,782      | -     | 564,962   |  |
| Benefits paid to participants and withdrawals       |                  | 235,700    |      | 160,236      |       | 110,417   |  |
| Administrative, marketing expenses and service fees | _                | 19,905     | _    | 16,241       |       | 12,642    |  |
| Total deductions                                    | _                | 255,605    | -    | 176,477      | -     | 123,059   |  |
| Net change in fiduciary net assets before transfers |                  | 794,879    |      | 486,305      |       | 441,903   |  |
| Transfers and change in amounts due to participants |                  | (916)      |      | (393)        |       | (111)     |  |
| Fiduciary net assets, beginning of year             | _                | 2,464,165  | -    | 1,978,253    | -     | 1,536,461 |  |
| Fiduciary net assets, end of year                   | \$_              | 3,258,128  | \$   | 2,464,165    | \$    | 1,978,253 |  |

#### **Comparison of Current Year Results to Prior Year (continued):**

Net investment income is comprised of dividends, interest income, and net realized and unrealized gains from security transactions. Net realized and unrealized gains on security transactions were \$279.6 million, \$33.5 million and \$34.1 million for the years ended June 30, 2007, 2006, and 2005, respectively. The net realized and unrealized gains on security transactions during 2005 declined by \$86.1 million from 2004. Net realized and unrealized gains on security transactions during 2006 remained stable and decreased by only \$600,000 from 2005. Net realized and unrealized gains on security transactions during 2006 remained stable and decreased by only \$600,000 from 2005. Net realized and unrealized gains on security transactions during 2006 from security transactions during 2006 remained stable and decreased by only \$600,000 from 2005. Net realized and unrealized gains on security transactions during 2006 from 2006. The realized and unrealized gains on security transactions during 2006 remained stable and decreased by only \$600,000 from 2005. Net realized and unrealized gains on security transactions during 2007 increased by \$246.1 million from 2006 due to market conditions. Investment income was \$106.5 million, \$91.3 million, and \$48.1 million for the years ended June 30, 2007, 2006, and 2005, respectively. The increase in investment income is primarily a result of an increase in net assets of the Program.

The Program participant contributions, net of withdrawals, increased by \$51.0 million to \$429.6 million for the year ended June 30, 2007 as compared to \$378.6 million for the year ended June 30, 2006. Net participant contributions increased by \$5.1 million for the year ended June 30, 2006 as compared to the year ended June 30, 2005.

|   | 2007 |            |      | 2006        | ·. <del>.</del> | 2005      |
|---|------|------------|------|-------------|-----------------|-----------|
|   |      | (dollar am | ount | s expressed | in th           | nousands) |
| Participant contributions:                          |      |            |      |             |                 |           |
| Scholars Choice Fund                                | \$   | 458,772    | \$   | 385,268     | \$              | 387,534   |
| Direct Portfolio Fund                               |      | 197,991    |      | 146,766     |                 | 89,625    |
| Stable Value Plus Fund                              | _    | 8,518      |      | 6,764       |                 | 6,754     |
| Total participant contributions                     | \$   | 665,281    | \$   | 538,798     | \$              | 483,913   |
| Benefits paid to participants and withdrawals:      |      |            |      |             |                 |           |
| Scholars Choice Fund                                | \$   | 186,444    | \$   | 130,525     | \$              | 97,886    |
| Direct Portfolio Fund                               |      | 40,582     |      | 23,498      |                 | 9,109     |
| Stable Value Plus Fund                              | _    | 8,674      |      | 6,213       |                 | 3,422     |
| Total benefits paid to participants and withdrawals | \$   | 235,700    | \$   | 160,236     | \$              | 110,417   |

Participant contributions and benefits paid to participants and withdrawals were as follows:

Participant contributions were 23.2%, 24.2% and 27.6% of average net assets for the years ended June 30, 2007, 2006, and 2005, respectively. Benefits paid to participants and withdrawals were 8.2%, 7.2% and 6.3% of average net assets for the years ended June 30, 2007, 2006, and 2005, respectively.

### **Comparison of Current Year Results to Prior Year (continued):**

Fee income is primarily comprised of funds received from Legg Mason and the Managers for marketing and promotion of the Funds. CollegeInvest received \$278,000 and \$341,000 in fee income from Legg Mason and the Managers, respectively, for the year ended June 30, 2007. The fee income received from Legg Mason and the Managers for the year ended June 30, 2006 was \$380,000 and \$166,000, respectively, and the fee income received from Legg Mason and the Managers was \$383,000 and \$155,000, respectively, for the years ended June 30, 2005.

Administrative and service fees are charged to participants as a percentage of net assets based on the investment option chosen. These charges were approximately 0.7% of average net assets for the year ended June 30, 2007, 2006, and 2005.

#### **Economic Factors:**

Performance of individual participant accounts and individual portfolios within the Program is dependent on risk factors associated with market-based investments. Amounts contributed to the Program by participants may be more or less than the amounts needed by beneficiaries to attend a particular institution of higher education and do not guarantee acceptance into any institution of higher education. Participants are responsible for selecting portfolios in accordance with their risk tolerance. The Program does not guarantee return of principal or a certain investment rate of return on investments. Under the MetLife Agreement, MetLife guarantees return of principal and a certain investment rate of return for the SVP.

### **Requests for Information:**

This report is designed to provide a general overview of the Fund's finances. Questions concerning any of the information provided in this report or requests for additional information should be addressed to: Kenton J. Spuehler, Chief Financial Officer, CollegeInvest, 1801 Broadway, Suite 1300, Denver, CO 80202.

# COLLEGEINVEST COLLEGE SAVINGS PROGRAM FUNDS STATEMENTS OF FIDUCIARY NET ASSETS JUNE 30, 2007 AND 2006 (Dollar amounts expressed in thousands)

|   | 2007                       |                             |                              |   | 2006                       |                             |                              |   |
|---|----------------------------|-----------------------------|------------------------------|---|----------------------------|-----------------------------|------------------------------|---|
|   | Scholars<br>Choice<br>Fund | Direct<br>Portfolio<br>Fund | Stable<br>Value Plus<br>Fund | Total Private<br>Purpose<br>Trust Funds | Scholars<br>Choice<br>Fund | Direct<br>Portfolio<br>Fund | Stable<br>Value Plus<br>Fund | Total Private<br>Purpose<br>Trust Funds |
| Fiduciary assets:                         |                            |                             |                              |   |                            |                             |                              |   |
| Cash and cash equivalents                 | \$ 2,845                   | \$ -                        | \$ 43                        | \$ 2,888                                | \$ 3,712                   | \$-                         | \$ 3                         | \$ 3,715                                |
| Investments, at fair value                | 2,519,309                  | 709,693                     | 23,550                       | 3,252,552                               | 1,957,527                  | 476,696                     | 22,944                       | 2,457,167                               |
| Receivable for portfolio units sold       | 4,589                      | -                           | -                            | 4,589                                   | 4,300                      | _                           | -                            | 4,300                                   |
| Interest receivable                       | 4,301                      | 1,150                       | -                            | 5,451                                   | 4,827                      | 768                         | -                            | 5,595                                   |
| Due from plan managers                    | 207                        | 58                          | 38                           | 303                                     | 159                        | 39                          | 39                           | 237                                     |
| Due from (to) Student Loan Program Funds  | 1,410                      | 45                          | (37)                         | 1,418                                   | 432                        | 377                         | (26)                         | 783                                     |
| Total fiduciary assets                    | 2,532,661                  | 710,946                     | 23,594                       | 3,267,201                               | 1,970,957                  | 477,880                     | 22,960                       | 2,471,797                               |
| Liabilities:                              |                            |                             |                              |   |                            |                             |                              |   |
| Accounts payable                          | 39                         | 16                          | 1                            | 56                                      | 32                         | 18                          | 12                           | 62                                      |
| Payable for investments purchased         | 5,418                      | -                           | 49                           | 5,467                                   | 5,180                      | -                           | 23                           | 5,203                                   |
| Service and investment fees payable       | 1,495                      | 390                         | -                            | 1,885                                   | 1,151                      | 259                         | -                            | 1,410                                   |
| Deferred revenue                          | 164                        | 87                          | -                            | 251                                     | 61                         | 398                         | -                            | 459                                     |
| Due to participants                       | 1,414                      |                             |                              | 1,414                                   | 498                        |                             |                              | 498                                     |
| Total liabilities                         | 8,530                      | 493                         | 50                           | 9,073                                   | 6,922                      | 675                         | 35                           | 7,632                                   |
| Total fiduciary net assets, held in trust | \$ 2,524,131               | \$ 710,453                  | \$ 23,544                    | \$ 3,258,128                            | \$ 1,964,035               | \$ 477,205                  | \$ 22,925                    | \$ 2,464,165                            |

The accompanying notes are an integral part of these financial statements.

#### COLLEGEINVEST COLLEGE SAVINGS PROGRAM FUNDS STATEMENTS OF CHANGES IN FIDUCIARY NET ASSETS FOR THE YEARS ENDED JUNE 30, 2007 AND 2006 (Dollar amounts expressed in thousands)

|   | 2007         |            |               |                    |              | 20         | 006        |               |
|---|--------------|------------|---------------|--------------------|--------------|------------|------------|---------------|
|   | Scholars     | Direct     | Stable        | Total Private      | Scholars     | Direct     | Stable     | Total Private |
|   | Choice       | Portfolio  | Value Plus    | Purpose            | Choice       | Portfolio  | Value Plus | Purpose       |
|   | Fund         | Fund       | Fund          | <b>Trust Funds</b> | Fund         | Fund       | Fund       | Trust Funds   |
| Additions:                              |              |            |               |                    |              |            |            |               |
| Gross earnings on investments:          |              |            |               |                    |              |            |            |               |
| Interest and dividends                  | \$ 86,474    | \$ 19,147  | <b>\$ 928</b> | \$ 106,549         | \$ 77,376    | \$ 12,998  | \$ 889     | \$ 91,263     |
| Net realized and unrealized gains       |              |            |               |                    |              |            |            |               |
| from securities transactions            | 218,425      | 61,133     | -             | 279,558            | 23,292       | 10,162     |            | 33,454        |
|   | 304,899      | 80,280     | 928           | 386,107            | 100,668      | 23,160     | 889        | 124,717       |
| Less investment fees                    | (1,051)      | (472)      | -             | (1,523)            | (954)        | (325)      | -          | (1,279)       |
| Net investment income                   | 303,848      | 79,808     | 928           | 384,584            | 99,714       | 22,835     | 889        | 123,438       |
| Participant contributions               | 458,772      | 197,991    | 8,518         | 665,281            | 385,268      | 146,766    | 6,764      | 538,798       |
| Fee income                              | 278          | 341        | -             | 619                | 380          | 166        |            | 546           |
| Total additions                         | 762,898      | 278,140    | 9,446         | 1,050,484          | 485,362      | 169,767    | 7,653      | 662,782       |
| Deductions:                             |              |            |               |                    |              |            |            |               |
| Benefits paid to participants           |              |            |               |                    |              |            |            |               |
| and withdrawals                         | 186,444      | 40,582     | 8,674         | 235,700            | 130,525      | 23,498     | 6,213      | 160,236       |
| Service fees                            | 13,837       | 3,378      | -             | 17,215             | 11,383       | 2,321      | -          | 13,704        |
| Administrative fees                     | 2,243        | 591        | 153           | 2,987              | 1,823        | 407        | 154        | 2,384         |
| Marketing expenses                      | 278          | 341        | -             | 619                | 380          | 166        | -          | 546           |
| Excess (reduced) operating expenses     | (1,170)      | 146        | 108           | (916)              | (724)        | 272        | 59         | (393)         |
| Total deductions                        | 201,632      | 45,038     | 8,935         | 255,605            | 143,387      | 26,664     | 6,426      | 176,477       |
| Net change in fiduciary net assets      |              |            |               |                    |              |            |            |               |
| before transfers                        | 561,266      | 233,102    | 511           | 794,879            | 341,975      | 143,103    | 1,227      | 486,305       |
| Intraplan administrative fee transfers  | (254)        | 146        | 108           | -                  | (331)        | 272        | 59         | -             |
| Change in due to participants           | (916)        | -          | -             | (916)              | (393)        | -          | -          | (393)         |
| Fiduciary net assets, beginning of year | 1,964,035    | 477,205    | 22,925        | 2,464,165          | 1,622,784    | 333,830    | 21,639     | 1,978,253     |
| Fiduciary net assets, end of year       | \$ 2,524,131 | \$ 710,453 | \$ 23,544     | \$ 3,258,128       | \$ 1,964,035 | \$ 477,205 | \$ 22,925  | \$ 2,464,165  |

The accompanying notes are an integral part of these financial statements.

### 1. Organization and Summary of Significant Accounting Policies:

Pursuant to Colorado Revised Statutes 23-3.1-2 01, et seq., and 23-3.1-3 01, et seq., as amended, CollegeInvest is a division of the Colorado Department of Higher Education (Department) of the State of Colorado. The Executive Director of the Department has responsibility for oversight and management of CollegeInvest. In addition, CollegeInvest has a nine-person Board of Directors (Board) designated by the Governor and approved by the State Senate to serve four-year terms.

The Colorado General Assembly established a student obligation bond program (Student Loan Program Funds), a Section 529 post secondary education expense program (Prepaid Tuition Fund), a scholarship trust program (CollegeInvest Early Achievers Scholarship, formerly College in Colorado Scholarship Trust), a loan forgiveness program (Nursing Teacher Loan Forgiveness), and a Section 529 college savings program (Program). The Program includes the Scholars Choice Fund (SCF), Direct Portfolio Fund (DPF), and Stable Value Plus Fund (SVP) (Funds), all of which are administered by CollegeInvest. The mission of CollegeInvest is to be Colorado's higher education financing leader and to help Colorado families break down the financial barriers to college. The operations of the Funds are accounted for under accounting principles generally accepted in the United States of America as a private-purpose trust. CollegeInvest receives no grants from, and is not otherwise financially assisted by, the State or any local government of the State. CollegeInvest is an enterprise activity under Section 20, Article X of the Colorado Constitution.

The Colorado Constitution and other State laws prohibit the State from providing its full faith and credit to obligations of entities such as the Funds. As a result, payments from the Funds are not guaranteed in any way by the State, and shall not be considered to have created a debt or obligation of the State. Such payments are limited obligations, payable from participants' individual accounts in the Funds, but not from the other assets of CollegeInvest, or the State. Similarly, investments in the Funds are not insured by the Federal Deposit Insurance Corporation, or any other State or federal government agency. Investments in SCF and DPF are not deposits or other obligations of Legg Mason, Inc., Upromise Investments, Inc., The Vanguard Group, Inc. or any depository institution or affiliate of Upromise Investments, Inc. or The Vanguard Group, Inc. Investments in SVP are an obligation of MetLife.

### **Reporting Entity:**

The Program was authorized in the 1999 legislative session and as a result, the Funds were established to provide families with additional opportunities to save for future college educational expenses. The Funds account for the operations and activities of the Section 529 savings program as private-purpose trusts, where both principal and earnings on principal may be spent for the trust's intended purpose. Participant contributions and the earnings thereon are invested to assist in meeting the obligations for future higher education expenses of a named student. The payment of general and administrative expenses and other activities of the Funds necessary to fulfill their purposes are recorded within the Funds. There are no other funds of CollegeInvest combined in the accompanying financial statements. Thus, the accompanying

#### 1. Organization and Summary of Significant Accounting Policies (continued):

#### **Reporting Entity (continued):**

statements are not intended to present the financial position, results of operations, or cash flows of CollegeInvest as a whole in conformity with accounting principles generally accepted in the United States of America.

Each fund in the Program was established as a Section 529 plan under the Internal Revenue Code (IRC). The Funds offer certain federal and State tax advantages to investors. The primary tax advantage to participants in the Funds is the ability to exclude from federal taxable income the earnings on any withdrawals that are used for qualified higher education expenses, as that term is defined in Section 529 of the IRC. If a participant is subject to Colorado income tax, earnings on qualified withdrawals are excluded from State taxable income. In addition, individuals, estates, and trusts subject to Colorado income tax generally are entitled to a deduction to the extent of their Colorado taxable income for the year for contributions made to a State sponsored Section 529 plan, subject to recapture in subsequent years in which nonqualified withdrawals are made. Note that an otherwise nontaxable rollover to another Section 529 program that is not associated with the State will trigger recapture of the Colorado income tax deduction described above in the year of the rollover.

### Scholars Choice Fund

The Scholars Choice Fund (SCF) began operations in October 1999. SCF offers eight investment options in which participants may invest. Each investment option is comprised of one or more of the ten active portfolios as of June 30, 2007. The accompanying financial statements report on the combined portfolios.

On September 8, 2006 the Board approved a change to the investment strategy of the three Multiple Discipline Portfolio (MDP) Options (MDP – All Cap Growth and Value, MDP – Global All Cap Growth and Value, and MDP – Balanced All Cap Growth and Value) in accordance with the standards set forth in the Colorado Revised Statutes Sections 15-1-304 and 15-1.1-102. The MDP accounts were transferred to the All Equity Option and Balanced 50/50 Option as the MDPs no longer matched CollegeInvest's investment objectives.

As the trustee for SCF, on September 17, 1999, CollegeInvest entered into an agreement with Citigroup Global Markets Inc. (CGM), a subsidiary of Citigroup Inc. to manage both the advisor sold and direct accounts of SCF. CGM managed SCF through its Smith Barney Asset Management division, which is part of Citigroup Asset Management (CAM), the asset management unit of Citigroup Inc. The agreement with CGM was terminated on October 22, 2004. A new agreement was entered into with CGM on October 22, 2004, contingent on the transfer of certain assets to the Direct Portfolio Fund. This new agreement is for management of the advisor sold accounts only. The agreement expires on December 31, 2009. CollegeInvest has the right to extend the agreement for two additional two-year periods. Effective December 1, 2005, Citigroup Inc. completed the sale

### 1. Organization and Summary of Significant Accounting Policies (continued):

## **Reporting Entity (continued):**

## Scholars Choice Fund (continued)

of substantially all of its worldwide asset management business to Legg Mason, Inc. (Legg Mason). As part of the transaction, the agreement has been transferred by CGM to ClearBridge Advisors, LLC (formerly known as CAM North America, LLC) (CBA) and Legg Mason Investor Services, LLC (LMIS), each of which is a wholly-owned subsidiary of Legg Mason. CBA performs investment advisory functions and LMIS performs administrative and recordkeeping for SCF.

The investment return for SCF is based on the market performance of investments. Investment options are selected by CollegeInvest based on recommendations from CBA.

Participants in the SCF may invest in one or more of the following options:

• Age-Based Portfolios: Contributions are invested in one of seven portfolios according to the age of the student. As the student gets older and closer to college years, the investment shifts from equity funds to bond and money market funds as follows:

| Student's Age | Portfolio # | Equity Funds | Fixed Income | Money Market Funds |
|---------------|-------------|--------------|--------------|--------------------|
| 0-3 years     | 1           | 80%          | 20%          | 0%                 |
| 4-6 years     | 2           | 70%          | 30%          | 0%                 |
| 7-9 years     | 3           | 60%          | 40%          | 0%                 |
| 10-12 years   | 4           | 50%          | 50%          | 0%                 |
| 13-15 years   | 5           | 40%          | 50%          | 10%                |
| 16-18 years   | 6           | 20%          | 55%          | 25%                |
| 19+ years     | 7           | 10%          | 60%          | 30%                |

- Balanced 50/50 Portfolio: Contributions are invested 50% in equity mutual funds and 50% in bond funds throughout the life of the investment (Portfolio #4).
- Years to Enrollment Portfolios: Contributions are invested in a series of portfolios that shift from equity mutual funds to bond and money market funds as the student approaches college years. These portfolios are identical to Portfolios 3 through 7 in the Age-based Portfolios.

| Years to Enrollment | Portfolio # | Equity Funds | Fixed Income | Money Market Funds |
|---------------------|-------------|--------------|--------------|--------------------|
| 10-12 years         | 3           | 60%          | 40%          | 0%                 |
| 7-9 years           | 4           | 50%          | 50%          | 0%                 |
| 4-6 years           | 5           | 40%          | 50%          | 10%                |
| 1-3 years           | 6           | 20%          | 55%          | 25%                |
| Less than 1 year    | 7           | 10%          | 60%          | 30%                |

## 1. Organization and Summary of Significant Accounting Policies (continued):

## **Reporting Entity (continued):**

## Scholars Choice Fund (continued)

- All Equity Portfolio: Contributions are invested in equity mutual funds throughout the life of the account.
- All Fixed Income Portfolio: Contributions are invested in bond funds throughout the life of the account
- Equity 80% Option: Contributions are invested 80% in equity mutual funds and 20% in fixed income investments (Portfolio #1). The investment objective of this option is to seek long-term capital appreciation through investments in equity mutual funds while maintaining 20% exposure to the relatively more stable returns of fixed income investments through investment in fixed income mutual funds.
- Fixed Income 80% Option: Contributions are invested 80% in fixed income investments and 20% in equity mutual funds (Portfolio #6). The investment objective of this option is to seek the relatively more stable returns of a fixed income investment through investments in fixed income mutual funds while maintaining 20% exposure to the long-term capital appreciation potential of investments in equity mutual funds.
- Cash Reserve Option: Contributions are invested in the Western Asset money market mutual fund. The investment objective of the Cash Reserve Option is to seek maximum current income and preservation of capital.

### **Direct Portfolio Fund**

The Direct Portfolio Fund (DPF) began operations in October 2004. DPF offers eleven investment options, including three age-based options and eight blended and individual portfolios, in which participants may invest. Each investment option is comprised of one or more of eight active portfolios within DPF as of June 30, 2007.

As the trustee for DPF, CollegeInvest entered into an agreement with Upromise Investments, Inc. and The Vanguard Group, Inc. (Managers) to manage the DPF. The agreement with the Managers expires on December 31, 2009. CollegeInvest has the right to extend the term for two additional two-year periods. The investment return for DPF is based on the market performance of investments. Investment options are selected by CollegeInvest based on recommendations from the Managers.

## 1. Organization and Summary of Significant Accounting Policies:

## **Reporting Entity (continued):**

## Direct Portfolio Fund (continued)

Participants may invest in one or more of the following eleven options:

• Age-Based Options: Contributions are invested in one of three portfolios according to the age of the beneficiary. Money invested in the Age-Based Options is automatically transferred over time to successive Portfolios with asset allocations that change from equity funds to fixed income and money market funds as the beneficiary approaches college age. Within the Age-Based Options, participants may invest according to risk tolerance in either a conservative, moderate, or aggressive range of asset allocations as follows:

| Beneficiary's Age | Conservative                  | Moderate                      | Aggressive             |
|-------------------|-------------------------------|-------------------------------|------------------------|
| Newborn through 5 | Moderate Growth Portfolio     | Growth Portfolio              | Aggressive Growth      |
|                   | 50% stock funds               | 65% stock funds               | Portfolio              |
|                   | 50% bond funds                | 35% bond funds                | 100% stock funds       |
| 6 through 10      | Conservative Growth Portfolio | Moderate Growth Portfolio     | Growth Portfolio       |
|                   | 35% stock funds               | 50% stock funds               | 65% stock funds        |
|                   | 65% bond funds                | 50% bond funds                | 35% bond funds         |
| 11 through 15     | Income Portfolio              | Conservative Growth Portfolio | Moderate Growth        |
|                   | 75% bond funds                | 35% stock funds               | Portfolio              |
|                   | 25% money market funds        | 65% bond funds                | 50% stock funds        |
|                   |                               |                               | 50% bond funds         |
| 16 through 18     | Income Portfolio              | Income Portfolio              | Conservative Growth    |
|                   | 75% bond funds                | 75% bond funds                | Portfolio              |
|                   | 25% money market funds        | 25% money market funds        | 35% stock funds        |
|                   |                               |                               | 65% bond funds         |
| 19 or older       | Money Market Portfolio        | Income Portfolio              | Income Portfolio       |
|                   | 100% money market funds       | 75% bond funds                | 75% bond funds         |
|                   |                               | 25% money market funds        | 25% money market funds |

• Blended Portfolios and Individual Portfolios: Contributions are invested in one of eight options. In these options, assets will be allocated to the Portfolio for the life of the investment unless the account owner directs a change in investment option. The Blended Portfolios and the Individual Portfolios are each invested according to a static asset allocation which does not change over time. Within the Blended Portfolios participants may invest according to risk tolerance in either an aggressive, growth, moderate growth, conservative growth, or income focused range of asset allocations as follows:

## 1. Organization and Summary of Significant Accounting Policies:

## **Reporting Entity (continued):**

### **Direct Portfolio Fund (continued)**

| Underlying Fund                                  | Aggressive<br>Growth<br>Portfolio | Growth<br>Portfolio | Moderate<br>Growth<br>Portfolio | Conservative<br>Growth<br>Portfolio | Income<br>Portfolio |
|--|-----------------------------------|---------------------|---------------------------------|-------------------------------------|---------------------|
| Vanguard® Total Stock Market                     |                                   |                     |                                 |                                     |                     |
| Index Fund                                       | 85%                               | 55%                 | 45%                             | 35%                                 | 0%                  |
| Vanguard® Total International                    |                                   |                     |                                 |                                     |                     |
| Stock Index Fund                                 | 15%                               | 10%                 | 5%                              | 0%                                  | 0%                  |
| Total Stock Funds                                | 100%                              | 65%                 | 50%                             | 35%                                 | 0%                  |
| Vanguard® Total Bond Market                      |                                   |                     |                                 |                                     |                     |
| Index Fund                                       | 0%                                | 35%                 | 50%                             | 65%                                 | 50%                 |
| Vanguard® Inflation-Protected<br>Securities Fund | 0%                                | 0%                  | 0%                              | 0%                                  | 25%                 |
| Total Bond Funds                                 | 0%                                | 35%                 | 50%                             | 65%                                 | 75%                 |
| Vanguard <sup>®</sup> Prime Money Market         |                                   |                     |                                 |                                     |                     |
| Fund   | 0%                                | 0%                  | 0%                              | 0%                                  | 25%                 |
| Total Money Market Funds                         | 0%                                | 0%                  | 0%                              | 0%                                  | 25%                 |
| TOTAL  | 100%                              | 100%                | 100%                            | 100%                                | 100%                |

Within the Individual Portfolios participants may invest as follows:

- Stock Index Portfolio invests 100% in Vanguard Total Stock Market Index Fund and seeks to track the performance of a benchmark index that measures the investment return of the overall stock market.
- Bond Index Portfolio invests 100% in Vanguard Total Bond Market Index Fund and seeks to track the performance of a broad, market-weighted bond index.
- Money Market Portfolio invests 100% in Vanguard Prime Money Market Fund and seeks to provide preservation of principal and current income.

# Stable Value Plus Fund

The Stable Value Plus Fund (SVP) began operations in February 2003. In January 2003, CollegeInvest entered into an agreement with MetLife (the MetLife Agreement) to provide a net rate of return to investors. Under the MetLife Agreement, the rate of return is reset annually each January 1. MetLife has agreed that the annual interest rate calculated each year will not be less than the greater of (i) the Colorado minimum nonforfeiture interest rate for annuity

## 1. Organization and Summary of Significant Accounting Policies:

## **Reporting Entity (continued):**

## Stable Value Plus Fund (continued)

contracts (currently 3.00%), or (ii) 2.00%. The current minimum investment return on accounts in the fund could be as low as 2.25%, which is the current minimum annual rate of 3.00% less the CollegeInvest administrative fee of .75%.

MetLife agreed to pay an annual rate of 4.05% for the calendar years ended December 31, 2006 and 2005. MetLife increased the annual rate to 4.10% effective January 1, 2007. As of November 1, 2004 CollegeInvest reduced its administrative fee to .75% from .99%. Therefore, the annual net rate was 3.30% from November 1, 2004 through December 31, 2006. The annual net rate was 3.35% from January 1, 2007 through June 30, 2007.

CollegeInvest may discontinue the MetLife Agreement at any time. In the event of such discontinuance, CollegeInvest shall direct the investment of SVP assets to alternate investments as permitted by the MetLife Agreement and the investment policy of SVP. There is no assurance that CollegeInvest will be able to obtain such alternate investment or maintain the current investment return for any such alternate investment.

In CollegeInvest DPF, the Income Portfolio and the Money Market Portfolio (whether a stand-alone option or part of an age-based option) have each been determined by MetLife to be a Colorado Competing Fixed Interest Fund. In CollegeInvest SCF, the Cash Reserve Option has been determined by MetLife to be a Colorado Competing Fixed Interest Fund. The MetLife Agreement provides that participants are not permitted to transfer amounts from their Account in SVP directly to a Colorado Competing Fixed Interest Fund if not satisfied with the investment for a particular calendar year or if the Funding Agreement is discontinued. In addition, participants are not permitted to transfer amounts from an account which is invested in a Colorado Competing Fixed Interest Fund directly to their existing SVP Account or to establish a new Account in SVP.

### **Basis of Accounting:**

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America and standards of the Governmental Accounting Standards Board (GASB). The accrual basis of accounting is utilized by the Funds. Revenues are recognized in the accounting period in which they are earned and expenses are recognized in the period they are incurred.

## 1. Organization and Summary of Significant Accounting Policies:

### **Investments and Revenue Recognition:**

CBA has responsibility for investing the assets of each of the SCF's portfolios and the Managers have responsibility for investing the assets of the DPF's portfolios in equity mutual funds, fixed income mutual funds, money market funds, and other investments (Underlying Funds) in accordance with CollegeInvest's Investment Policy Statements, and the Portfolio selected for investment by the participant.

CollegeInvest has responsibility for transferring the assets of the participants of the SVP to MetLife in accordance with the MetLife Agreement. Investments in the Underlying Fund are purchased weekly and are valued at the closing net asset value per share on the date of transfer to MetLife. Interest income is credited to participant accounts daily. Distributions from the SVP are valued on the date immediately preceding the date that a payment is made by CollegeInvest in satisfaction of a withdrawal request.

Security transactions for SCF and DPF are accounted for on a trade-date basis. This may result in receivables and payables for transactions at year end. Investments in the Underlying Funds are valued at the closing net asset value per share of each Underlying Fund on the day of valuation. Income distributions and short-term capital gain distributions from the Underlying Funds are recorded on the ex-dividend date as investment income and interest income is recorded on an accrual basis. Long-term capital gains, if any, from the Underlying Funds are recorded on the ex-dividend date as realized gains. Gains or losses on the sale of the Underlying Funds are calculated by using the specific identification method.

Investments are carried at fair value, which is primarily determined based on market prices at June 30, 2007 and 2006.

### **Participant Contributions:**

The aggregate balance limit for the Funds and all other Colorado Section 529 plans (including the Prepaid Tuition Fund, which is also offered by CollegeInvest) for a particular beneficiary from all sources, excluding income, is \$280,000. The balance limit is set by CollegeInvest based on Internal Revenue Service (IRS) guidelines and is subject to change. In particular, if the IRS adopts final regulations, it may require or permit a maximum balance limit that differs from the \$280,000 limit. No additional contributions may be made to an account if the balance limit is reached; however, the account may continue to grow beyond this limit through earnings.

#### 1. Organization and Summary of Significant Accounting Policies:

#### Withdrawals:

A qualified withdrawal is a withdrawal made to pay qualified higher education expenses of the beneficiary. The earnings on qualified withdrawals are not subject to Federal income tax. All withdrawals other than for this purpose are considered non-qualified withdrawals. Non-qualified withdrawals are subject to Federal income tax plus a 10% penalty on earnings per Section 529 of the Internal Revenue Code. A non-qualified withdrawal is not subject to the 10% penalty only if the withdrawal is: (i) made on account of the death or disability of the beneficiary; (ii) made on account of a scholarship received by the beneficiary, to the extent that the withdrawal does not exceed the amount of the scholarship; or (iii) a non-taxable transfer to another account or to another Section 529 plan on behalf of a beneficiary or for a different beneficiary who is a family member of the original student. A non-qualified withdrawal may also be subject to recapture in the event a deduction has been taken from Colorado taxable income.

#### **Investment, Service and Administrative Fees:**

### Scholars Choice Fund

CollegeInvest entered into a service agreement (CAM Agreement) with CAM, on October 22, 2004, pursuant to which CAM is responsible for providing administrative, record keeping, marketing, and investment management services to SCF. Effective December 1, 2005, Citigroup Inc. completed the sale of substantially all of its worldwide asset management business to Legg Mason and the CAM Agreement has been transferred to CBA. The CAM Agreement states that CBA will receive investment and service fees at an annual percentage rate of average daily net assets.

This rate will vary with the Unit Class the account owner chooses. During the years ended June 30, 2007 and 2006, the investment fees paid by SCF were \$1.1 million and \$1.0 million, respectively, under the CAM Agreement. In addition, according to the CAM Agreement, each participant bears certain ongoing service fees that will vary with the Unit Classes the participant chooses. These direct service fees provide for the costs associated with distribution, servicing, and administration of the Unit Classes. Such direct service fees reduce the value of the participant's account as incurred. Such fees are payable to CBA monthly, solely from the assets of SCF. SCF paid service fees of \$13.8 million and \$11.4 million for the years ended June 30, 2007 and 2006, respectively.

The CAM Agreement states that CollegeInvest will receive an administrative fee at an annual rate of up to 0.10% of average daily net assets. These fees represent charges to SCF for actual administrative costs of CollegeInvest. Such fees are payable to CollegeInvest monthly, solely from the assets of the SCF. SCF paid administrative fees of \$2.2 million and \$1.8 million for the years ended June 30, 2007 and 2006, respectively.

## **1.** Organization and Summary of Significant Accounting Policies:

### Investment, Service and Administrative Fees (continued):

#### Direct Portfolio Fund

CollegeInvest entered into a service agreement (Service Agreement) with the Managers, pursuant to which the Managers are responsible for providing administrative, record keeping, marketing, and investment management services to the DPF. The Service Agreement states that the Managers will receive investment and service fees at an annual percentage rate of .65% of average daily net assets. During the year ended June 30, 2007, DPF paid investment fees of \$472,000 and service fees of \$3.4 million. During the year ended June 30, 2006, DPF paid investment fees of \$325,000 and service fees of \$2.3 million. Such direct investment and service fees reduce the value of the participant's account as incurred. Such fees are payable to the Managers monthly, solely from the assets of DPF.

The Service Agreement states that CollegeInvest will receive an administrative fee at an annual rate of up to 0.10% of average daily net assets. These fees represent charges to DPF for actual administrative costs of CollegeInvest. Such fees are payable to CollegeInvest monthly, solely from the assets of DPF. DPF paid administrative fees of \$591,000 and \$407,000 for the years ended June 30, 2007 and 2006, respectively.

### Stable Value Plus Fund

Contributions are invested by deposit under the Agreement between CollegeInvest and MetLife. Deposits made under the Agreement become commingled with the general account of MetLife. MetLife is obligated to repay the amounts deposited under the Agreement and an investment return as described above. The annual interest rate calculated each year under the Agreement is net of all administrative and other charges of MetLife.

The Agreement states that CollegeInvest will receive an administrative fee at an annual rate of up to 0.75% of the average daily net assets of the Fund. Such fees are payable to CollegeInvest solely from Account owners and cannot exceed actual expenses of administering the Fund as defined by Statute. SVP paid administrative fees on behalf of its participants of \$153,000 and \$154,000 for the years ended June 30, 2007 and 2006, respectively, which was less than actual expenses incurred for the Fund by CollegeInvest.

## 1. Organization and Summary of Significant Accounting Policies:

### Investment, Service and Administrative Fees (continued):

### Fee Limitation:

To the extent that administrative fees collected from participants exceed the expenses of the Program, CollegeInvest shall 1) determine if such revenues are required to fund subsequent year expenses of the Program; 2) determine if such fees are required to fund prior years' unfunded expenses of the Program; or 3) reduce future fees of the plan participants for the following year.

As of June 30, 2007, approximately \$1.4 million in fees were collected from participants in excess of actual expenses and is restricted for future expenses of CollegeInvest in its capacity as administrator of the Program. As of June 30, 2006, approximately \$498,000 in fees were collected from participants in excess of actual expenses. During the fiscal year ended June 30, 2007, approximately \$900,000 of excess fees were collected.

### **Reclassifications:**

Certain amounts in the June 30, 2006 financial statements have been reclassified to conform to the current year's presentation.

### 2. Cash, Cash Equivalents and Investments:

### **Cash and Cash Equivalents:**

As contributions are received from participants, the Managers hold the cash in the respective Fund until such time as it may be invested in the underlying funds of the chosen investment portfolios. With respect to the SCF and DPF, depending upon the timing of the cash receipts, there could be up to two days delay between actual receipt of cash and the investment made on behalf of the participant. Cash and cash equivalents are held in trust by the Funds' Managers as of June 30, 2007 and 2006. With respect to SVP, contributions will be invested with MetLife within 30 days of receipt by CollegeInvest. Interest earned on contributions prior to investment with MetLife will accrue to CollegeInvest and will be used to defray administrative expenses. SVP had deposits that were not yet transferred to MetLife of \$49,000 and \$23,000 as of June 30, 2007 and 2006, respectively.

All cash deposits of the Stable Value Plus Funds are held by a bank. Payments and cash receipts are deposited to demand deposit accounts daily. Collected balances are transferred daily into money market funds.

All cash deposits of the SCF and DPF are held by a custodian on behalf of the Managers until it is invested in the Underlying Funds.

### 2. Cash, Cash Equivalents and Investments (continued):

#### Cash and Cash Equivalents (continued):

Cash deposits as of June 30 are as follows:

|                         | 2007   |          |                       | 2006  |  |
|-------------------------|--------|----------|-----------------------|-------|--|
|                         | (dolla | kpressed | pressed in thousands) |       |  |
| Demand deposit accounts | \$     | 43       | \$                    | 3     |  |
| Money market accounts   |        | 2,845    | _                     | 3,712 |  |
| Total cash deposits     | \$     | 2,888    | \$                    | 3,715 |  |

Custodial credit risk is the risk that, in the event of the failure of a depository financial institution, CollegeInvest will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. Monies in the demand deposit accounts are insured by federal depository insurance for the first \$100,000. Deposits in excess of the \$100,000 limit are collateralized subject to the provisions of the State's Public Deposit Protection Act (PDPA) for monies held within the State. Monies held by the trustee are collateralized with U.S. Treasury Obligations.

### **Investments:**

Investments for each plan as of June 30 are as follows:

|                        | Fair Value                             |           |    |           |  |  |
|------------------------|--|-----------|----|-----------|--|--|
|                        | 2007                                   |           |    | 2006      |  |  |
|                        | (dollar amounts expressed in thousands |           |    |           |  |  |
| Scholars Choice Fund   | \$                                     | 2,519,309 | \$ | 1,957,527 |  |  |
| Direct Portfolio Fund  |  | 709,693   |    | 476,696   |  |  |
| Stable Value Plus Fund |  | 23,550    |    | 22,944    |  |  |
| Total investments      | \$                                     | 3,252,552 | \$ | 2,457,167 |  |  |

### 2. Cash, Cash Equivalents and Investments (continued):

## **Investment Authority and Policy:**

## Scholars Choice Fund and Direct Portfolio Fund

The Board approves the investment policies for both the SCF and DPF. Investments of assets in the Scholars Choice College Savings Trust and Direct Portfolio College Savings Trust and the underlying portfolios are selected and managed in accordance with the standards set forth in the Colorado Revised Statutes Sections 15-1-304 and 15-1.1-102. Consistent with these standards, the Board, or its designated committee, will determine from time to time suitable investment parameters for the Scholars Choice College Savings Trust and the Direct Portfolio College Savings Trust, which seek to control risk through portfolio diversification. Generally, investments include money market funds, and bond and equity mutual funds. Each mutual fund in which an underlying portfolio is invested shall comply with the investment policy's permitted investment guidelines.

| Authorized<br>Investment<br>Type | Maximum<br>Maturity | Maximum<br>Percentage<br>of Portfolio | Maximum<br>Investment in<br>One Issuer [A] |
|----------------------------------|---------------------|---------------------------------------|--|
| U.S. Treasury Obligations        | None                | None                                  | None                                       |
| U.S. Agency Securities           | None                | None                                  | None                                       |
| Certificates of Deposit          | 12 months           | [B]                                   | [B]  |
| Commercial Paper                 | 9 months            | None                                  | None                                       |
| General or Revenue Obligations   | None                | None                                  | None                                       |
| Repurchase Agreements [C]        | None                | None                                  | None                                       |
| Investment Agreements            | None                | None                                  | None                                       |
| Banker's Acceptances             | None                | None                                  | None                                       |
| Domestic Equity Securities       | N/A                 | [D]                                   | [D]  |
| Foreign Equity Securities        | N/A                 | [E]                                   | [E]  |
| Money Market Funds               | N/A                 | None                                  | None                                       |
| Demand Deposits                  | N/A                 | None                                  | None                                       |

The table below identifies the significant investment types that are authorized for the Scholars Choice and Direct Portfolio Funds:

## 2. Cash, Cash Equivalents and Investments (continued):

### **Investment Authority and Policy (continued):**

### Scholars Choice Fund and Direct Portfolio Fund (continued)

- [A] No more than 10% of the total amount of the fixed-income portion shall be committed to the securities of any one issuer at the time of purchase, with the exception of securities issued or guaranteed by the full faith and credit of the United States or AAA rated securities issued by governmental agencies as to which there is no limit.
- [B] No more than 5% of the assets of the short-term investment account shall be committed to certificates of deposit from one institution.
- [C] Repurchase agreements must be secured by U.S. Treasury Obligations or U.S. Agency Securities.
- [D] No more than 5% of the total amount of the underlying portfolio in the securities of any one issuer; no more than 5% of the outstanding shares of any single corporation; and no more than 25% of the total amount of the underlying portfolio in any one industry.
- [E] No more than 5% of the total amount of the underlying portfolio in the securities of any one issuer; no more than 5% of the outstanding shares of any single corporation; investment in any one country shall be no more than a) 25% of the total amount of the underlying portfolio or, b) the country weight in the EAFE benchmark plus 10% and a minimum of eight countries should be represented in the underlying portfolio.

### Stable Value Plus Fund

The Board approves the investment policy for the SVP. Generally, investments include any funding agreement, guaranteed interest contract, guaranteed investment contract, annuity contract, repurchase agreement, or other similar investments which are issued by an insurance company or other investment provider with financial strength ratings in any one of the three highest rating categories by two or more nationally recognized rating agencies which regularly rate the ability of such investment providers to pay claims. The SVP may terminate any agreement with an existing investment provider should two or more of the nationally recognized rating agencies reduce their rating of the provider to a category that is below the lowest "A" rating. As of June 30, 2007, the MetLife Insurance Company of Connecticut's rating met the requirements of the investment policy.

# 2. Cash, Cash Equivalents and Investments (continued):

# **Investment Authority and Policy (continued):**

The Fund's investments, at fair value, as of June 30 are as follows:

|  |      | Fai            | r Value |                 |
|--|------|----------------|---------|-----------------|
|  |      | 2007           |         | 2006            |
|  | (dol | lar amounts ex | pressed | d in thousands) |
| Western Core Plus Bond Fund                        | \$   | 518,270        | \$      | -               |
| Legg Mason Value Trust Fund                        |      | 466,097        |         | -               |
| Vanguard Total Stock Market Index Fund             |      | 382,869        |         | 255,216         |
| John Hancock Classic Value Fund                    |      | 371,993        |         | -               |
| Legg Mason Partners Large Cap Growth Fund          |      |                |         |                 |
| (f/k/a Smith Barney Large Cap Growth Fund)         |      | 306,954        |         | 443,361         |
| Vanguard Total Bond Market Index Fund              |      | 234,598        |         | 165,513         |
| Legg Mason Partners Short-Term Investment Grade    |      |                |         |                 |
| Bond Fund (f/k/a Smith Barney Short-Term Investmen | ıt   |                |         |                 |
| Grade Bond Fund)                                   |      | 200,712        |         | 180,177         |
| Legg Mason International Equity Trust Fund         |      | 196,386        |         | -               |
| Western Asset Money Market Fund                    |      | 118,551        |         | -               |
| Pennsylvania Mutual Fund                           |      | 98,475         |         | -               |
| Legg Mason Partners Small Cap Growth Fund          |      | 97,963         |         | -               |
| Legg Mason Partners Global High Yield Bond Fund    |      | 78,414         |         | -               |
| Legg Mason Partners Aggressive Growth Fund         |      | 65,494         |         | -               |
| Vanguard Total International Stock Index Fund      |      | 44,355         |         | 28,488          |
| Vanguard Prime Money Market Fund                   |      | 33,732         |         | 17,929          |
| Investment Agreement – MetLife                     |      | 23,509         |         | 22,900          |
| Vanguard Inflation-Protected Securities Fund       |      | 14,139         |         | 9,550           |
| JP Morgan Prime Money Market Fund                  |      | 41             |         | 44              |
| Salomon Brothers Investors Value Fund              |      | -              |         | 442,552         |
| BlackRock Government Income Fund                   |      | -              |         | 241,457         |
| Legg Mason Partners Investment Grade Bond Fund     |      |                |         |                 |
| (f/k/a Smith Barney Investment Grade Bond Fund)    |      | -              |         | 167,759         |
| AFG EuroPacific Growth Fund                        |      | -              |         | 146,491         |
| Smith Barney Cash Portfolio Fund                   |      | -              |         | 82,116          |
| Legg Mason Partners Small Cap Value Fund (f/k/a    |      |                |         |                 |
| Smith Barney Small Cap Value Fund)                 |      | -              |         | 72,219          |
| Salomon Brothers Small Cap Growth Fund             |      | -              |         | 71,163          |
| MDF Global All Cap Growth and Value Fund           |      | -              |         | 45,188          |
| Salomon Brothers High Yield Bond Fund              |      | -              |         | 41,424          |
| MDF All Cap Growth and Value Fund                  |      | -              |         | 13,394          |
| MDF Balanced All Cap Growth and Value Fund         |      | -              |         | 10,226          |
|  | \$   | 3,252,552      | \$      | 2,457,167       |

#### 2. Cash, Cash Equivalents and Investments (continued):

#### **Interest Rate Risk:**

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. CollegeInvest provides participants investment opportunities in various portfolios that are constructed from a range of mutual funds that it has selected. CollegeInvest does not actively manage interest rate risk except through its mutual fund selection process. CBA and the Managers of the Funds report interest rate risk evaluation of the fixed income mutual funds in the various portfolios based on the duration and weighted average maturity methods:

|  | 20        | )07       | 20        | )06       |
|--|-----------|-----------|-----------|-----------|
|  |           | Weighted  |           | Weighted  |
|  |           | Average   |           | Average   |
|  | Duration  | Maturity  | Duration  | Maturity  |
| BlackRock Government Income Fund             | N/A       |           | 5.1 years |           |
| Legg Mason Partners Global High Yield Bond   | 4.2 years |           | N/A       |           |
| Legg Mason Partners Investment               |           |           |           |           |
| Grade Bond Fund                              | N/A       |           | 8.6 years |           |
| Legg Mason Partners Short-Term               |           |           |           |           |
| Investment Grade Bond Fund                   |           |           |           |           |
| (f/k/a Smith Barney Short-Term               |           |           |           |           |
| Investment Grade Bond Fund)                  | 2.6 years |           | 2.0 years |           |
| Salomon Brothers High Yield Bond Fund        | N/A       |           | 4.2 years |           |
| Vanguard Total Bond Market Index Fund        |           | 4.5 years |           | N/A       |
| Vanguard Inflation-Protected Securities Fund |           | 6.3 years |           | 6.2 years |
| Western Core Plus Fund                       | 5.1 years |           | N/A       |           |

### **Credit Risk:**

Generally, credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. Investment options in SCF and DPF attempt to diversify risk by offering multiple portfolio options with a range of credit risk characteristics. Investments of the Underlying Portfolios shall be selected and managed in accordance with the standards set forth in Section 15-1-304, C.R.S. That is, (a) with the care which men of prudence, discretion and intelligence exercise in the management of the property of another, not in regard to speculation but in regard to the permanent disposition of funds, considering the probable income as well as the probable safety of capital, and (b) for the sole benefit of the beneficiary. Investment decisions shall be made in accordance with the prudent

## 2. Cash, Cash Equivalents and Investments (continued):

### **Credit Risk (continued):**

investor rule set forth in Section 15-1.1-102, C.R.S. Consistent with the above, the Committee will determine, from time to time, suitable investment parameters for the Scholars Choice College Savings Trust and the Direct Portfolio Trust which seeks to control risk through portfolio diversification. Additionally, CollegeInvest's investment policy states that all mutual fund assets are subject to the provisions of the Investment Company Act of 1940. As of June 30, 2007 and 2006, investments in the SCF and DPF portfolios and the Funding Agreement were unrated.

### 3. Units:

The beneficial interests of each participant and beneficiary in the net assets of the portfolios are represented by units. Contributions to and redemptions from the portfolios are subject to terms and limitations defined in the participation agreement between the participant and the respective plan. Contributions to SCF and DPF (other than by electronic funds transfers) will purchase units in a portfolio at the net asset value per unit for that portfolio calculated no later than the business day following the day payment is received by CBA or the Managers. Contributions by electronic funds transfers will purchase units at the unit value calculated on the day of transfer or, in certain cases, on the day that the monies become available. Contributions to SVP, including contributions received by electronic transfer, will purchase units at the net asset value calculated on the business day immediately preceding the date the contributions are invested with MetLife. Contributions are required to be invested with MetLife within thirty days of receipt by CollegeInvest.

Withdrawals from SCF or DPF result in the redemption of units, based on the unit value next determined following CBA's or the Manager's receipt of the withdrawal request. Unit values for each portfolio are determined daily. There are no distributions of net investment gains or net investment income to the portfolios' participants or beneficiaries. Withdrawals from SVP result in the redemption of units, based on the unit value determined on the date immediately preceding the date that a payment is made by CollegeInvest in satisfaction of a withdrawal request. Unit values for the Fund are determined daily. There are no distributions of net investment gains or net investment income to the participants or beneficiaries.

### 4. Agreement

CollegeInvest entered into an Intergovernmental Agreement for marketing services with the State of Wyoming and the Wyoming Family College Savings Program Trust (Wyoming Trust) on June 14, 2006 to market and promote sales of interest in the CollegeInvest 592 Plans to State of Wyoming residents. The agreement term is for five years and may be extended for an additional five year term by CollegeInvest. Under the agreement, The Wyoming Trust will reimburse CollegeInvest \$20,000 for start up expenses and up to \$40,000 annually for marketing expenses.

### 5. Retirement Plan:

### **Plan Description:**

Most of CollegeInvest's employees participate in a defined benefit pension plan. The plan's purpose is to provide income to members and their families at retirement or in case of death or disability. The plan is a cost sharing multiple employer plan administered by the Public Employees' Retirement Association (PERA). PERA was established by state statute in 1931.

Responsibility for the organization and administration of the plan is placed with the Board of Trustees of PERA. Changes to the plan require an actuarial assessment and legislation by the General Assembly. The state plan and other divisions' plans are included in PERA's financial statements, which may be obtained by writing PERA at PO Box 5800, Denver, Colorado 80217, by calling PERA at 1-800-759-PERA (7372), or by visiting www.copera.org.

Non-higher education employees hired by the state after January 1, 2006, are allowed 60 days to elect to participate in a defined contribution retirement plan administered by the state's Deferred Compensation Committee rather than becoming a member of PERA. If that election is not made, the employee becomes a member of PERA, and the member is allowed 60 days from commencing employment to elect to participate in a defined contribution plan administered by PERA rather than the defined benefit plan.

Prior to legislation passed during the 2006 session, higher education employees may have participated in social security, PERA's defined benefit plan, or the institution's optional retirement plan. Based on the 2006 legislation, higher education employees hired on or after January 1, 2008, have the additional option of participating in the state's defined contribution plan or PERA's defined contribution plan, which are discussed below, as well as the plans available to other employees in their institution.

PERA members electing the defined contribution plan are allowed an irrevocable election between the second and fifth year to use their defined contribution account to purchase service credit and be covered under the defined benefit retirement plan. However, making this election subjects the member to the rules in effect for those hired on or after January 1, 2007, as discussed below. Employer contributions to both defined contribution plans are the same as the contributions to the PERA defined benefit plan.

Defined benefit plan members (except state troopers) vest after five years of service and are eligible for full retirement based on their original hire date as follows:

- Hired before July 1, 2005 age 50 with 30 years of service, age 60 with 20 years of service, or age 65 with 5 years of service.
- Hired between July 1, 2005 and December 31, 2006 any age with 35 years of service, age 55 with 30 years of service, age 60 with 20 years of service, or age 65 with 5 years of service.
- Hired on or after January 1, 2007 any age with 35 years of service, age 55 with 30 years of service, age 60 with 25 years of service, or age 65 with 5 years of service.

#### 5. Retirement Plan (continued):

### **Plan Description (continued):**

Members are also eligible for retirement benefits without a reduction for early retirement based on their original hire date as follows:

- Hired before January 1, 2007 age 55 with a minimum of 5 years of service credit and age plus years of service equals 80 or more.
- Hired on or after January 1, 2007 age 55 with a minimum of 5 years of service credit and age plus years of service equals 85 or more.

State troopers and judges comprise a small percentage of plan members but have higher contribution rates, and state troopers are eligible for retirement benefits at different ages and years of service.

Members automatically receive the higher of the defined retirement benefit or money purchase benefit at retirement. Defined benefits are calculated as 2.5 percent times the number of years of service times the highest average salary (HAS). For retirements before January 1, 2009, HAS is calculated as one-twelfth of the average of the highest salaries on which contributions were paid, associated with three periods of 12 consecutive months of service credit and limited to a 15 percent increase between periods. For retirements after January 1, 2009 or persons hired on or after January 1, 2007, more restrictive limits are placed on salary increases between periods used in calculating HAS.

Retiree benefits are increased annually based on their original hire date as follows:

- Hired before July 1, 2005 3.5 percent, compounded annually.
- Hired between July 1, 2005 and December 31, 2006 the lesser of 3 percent or the actual increase in the national Consumer Price Index.
- Hired on or after January 1, 2007 the lesser of 3 percent or the actual increase in the national Consumer Price Index, limited to a 10 percent reduction in a reserve established for cost of living increases related strictly to those hired on or after January 1, 2007. (The reserve is funded by 1 percent of the employer contributions for this population.)

Members disabled, who have five or more years of service credit, six months of which has been earned since the most recent period of membership, may receive retirement benefits if determined to be permanently disabled. If a member dies before retirement, their eligible children under the age of 18 (23 if a full time student) or their spouse may be entitled to a single payment or monthly benefit payments. If there is no eligible child or spouse then financially dependent parents, beneficiaries, or the member's estate, may be entitled to a survivor's benefit.

### 5. Retirement Plan (continued):

### **Funding Policy:**

The contribution requirements of plan members and their employers are established, and may be amended, by the General Assembly. Salary subject to PERA contribution is gross earnings less any reduction in pay to offset employer contributions to the state sponsored IRC 125 plan established under Section 125 of the Internal Revenue Code.

Most employees contribute 8.0 percent (10.0 percent for state troopers) of their salary, as defined in CRS 24-51-101(42), to an individual account in the plan. From July 1, 2006, to December 31, 2006, the state contributed 10.65 percent (13.35 percent for state troopers and 14.16 percent for the Judicial Branch) of the employee's salary. From January 1, 2007, through June 30, 2007, the state contributed 11.15 (13.85 percent for state troopers and 14.66 percent for the Judicial Branch). During all of Fiscal Year 2006-07, 1.02 percent of the employees total salary was allocated to the Health Care Trust Fund.

Per Colorado Revised Statutes, an amortization period of 30 years is deemed actuarially sound. At December 31, 2005, the division of PERA in which the state participates was underfunded with an infinite amortization period, which means that the unfunded actuarially accrued liability would never be fully funded at the current contribution rate.

In the 2004 legislative session, the general assembly authorized an Amortization Equalization Disbursement (AED) to address a pension-funding shortfall. The AED requires PERA employers to pay an additional .5 percent of salary beginning January 1, 2006, an additional .5 percent of salary in 2007, and subsequent year increases of .4 percent of salary until the additional payment reaches 3.0 percent in 2012.

In the 2006 legislative session, the general assembly authorized a Supplemental Amortization Equalization Disbursement (SAED) that requires PERA employers to pay an additional one half percentage point of total salaries paid beginning January 1, 2008. The SAED is scheduled to increase by one half percentage point through 2013 resulting in a cumulative increase of three percentage points. For state employers, each year's one half percentage point increase in the SAED will be deducted from the amount of changes to state employees' salaries, and used by the employer to pay the SAED. Both the AED and SAED will terminate when funding levels reach 100 percent.

Historically members have been allowed to purchase service credit at reduced rates. However, legislations passed in the 2006 session required, that future agreements to purchase service credit be sufficient to fund the related actuarial liability.

CollegeInvest's contributions on behalf of the Funds to the three programs described above for the years ended June 30, 2007, 2006 and 2005 were \$68,000, \$57,000 and \$46,000, respectively. These contributions met the contribution requirement for each year.

### 6. Voluntary Tax-deferred Retirement Plans:

PERA offers a voluntary 401k plan entirely separate from the defined benefit pension plan. The state offers a 457 deferred compensation plan and certain agencies and institutions of the state offer 403b or 401(a) plans.

## 7. Other Postretirement Benefits and Life Insurance:

### Health Care Program

The PERA Health Care Program began covering benefit recipients and qualified dependents on July 1, 1986. This benefit was developed after legislation in 1985 established the Program and the Health Care Fund; the program was converted to a trust fund in 1999. Under this program, PERA subsidizes a portion of the monthly premium for health care coverage. The benefit recipient pays any remaining amount of that premium through an automatic deduction from the monthly retirement benefit. Effective July 1, 2000, the maximum monthly subsidy is \$230 per month for benefit recipients who are under 65 years of age and who are not entitled to Medicare; and \$115 per month for benefit recipients who are 65 years of age or older or who are under 65 years of age and entitled to Medicare. The maximum subsidy is based on the recipient having 20 years of service credit, and is subject to reduction by 5 percent for each year less than 20 years.

The Health Care Trust Fund is maintained by an employer's contribution as discussed above in Note 4.

Monthly premium costs for participants depend on the health care plan selected, the number of persons covered, Medicare eligibility, and the number of years of service credit. PERA contracts with a major medical indemnity carrier to administer claims for self-insured medical benefit plans, and another carrier for prescription benefits, and with several health maintenance organizations providing services within Colorado. As of December 31, 2006, there were 42,433 enrollees in the plan.

### Life Insurance Program

During Fiscal Year 2007, PERA provided its members access to a group decreasing term life insurance plan offered by UnumProvident in which 41,101 members participated. Active members may join the Unum Provident Plan and continue coverage into retirement. Premiums are collected by monthly payroll deductions or other means. In addition, PERA maintained coverage for 12,790 members under closed group plans underwritten by Anthem Life, Prudential, and New York Life.

#### 8. Risk Management:

#### Self Insurance

The State of Colorado currently self-insures its agencies, officials, and employees for the risks of losses to which they are exposed. That includes general liability, motor vehicle liability, and worker's compensation. The state Risk Management Fund is a restricted General Fund used for claims adjustment, investigation, defense, and authorization for the settlement and payment of claims or judgements against the State except for employee medical claims. Property claims are not self-insured; rather the State has purchased insurance.

Colorado employers are liable for occupational injuries and diseases of their employees. Benefits are prescribed by the Worker's Compensation Act of Colorado for medical expenses and loss of wages resulting from job-related disabilities. The State utilizes the services of Pinnacol Assurance (formerly Colorado Compensation Insurance Authority), a related party, to administer its plan. The State reimburses Pinnacol Assurance for the current cost of claims paid and related administrative expenses.

CollegeInvest participates in the Risk Management Fund. State agency premiums are based on an assessment of risk exposure and historical experience. Liabilities are reported when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. Liabilities include an amount for claims that have been incurred but not reported. Because actual claims liabilities depend on such complex factors as inflation, changes in legal doctrines and damage awards, the process used in computing claims liability does not necessarily result in an exact amount. Claims liabilities are reevaluated periodically to take into consideration recently settled claims, the frequency of claims and other economic and social factors.

The limits of liability for which the State accepts responsibility pursuant to the Colorado Governmental Immunity Act, section 24-10-101 are as follows:

| <u>Liability</u>     | Limits of Liability                                |
|----------------------|--|
| General & Automobile | Each person \$150,000<br>Each occurrence \$600,000 |

There were no significant reductions or changes in insurance coverage from the prior year. Settled claims did not exceed insurance coverage in any of the past three fiscal years.

#### Furniture and Equipment

The State of Colorado carries a \$15,000 deductible replacement policy on all State owned furniture and equipment. For each loss incurred, CollegeInvest is responsible for the first \$1,000 of the deductible and the State of Colorado is responsible for the next \$14,000 of the deductible. Any loss in excess of \$15,000 is covered by the insurance carrier up to replacement cost.

# 9. Net Assets:

All of the Funds' fiduciary net assets of \$3.258 billion and \$2.464 billion as of June 30, 2007 and 2006, respectively, are net assets held in trust on behalf of investors in the Funds.

### **10. Intraplan Administrative Fee Transfers:**

CollegeInvest receives an administration fee at an annual rate of up to .75% of the average daily net assets in each Fund. These fees are deducted monthly from each Fund and are used by CollegeInvest for the payment of administrative expenses incurred by CollegeInvest in connection with the operation of the Program in accordance with and as permitted by applicable law. SCF transferred \$146,000 and \$272,000 to DPF for the payment of expenses in excess of fees collected during fiscal years ending June 30, 2007 and 2006, respectively. Additionally, SCF transferred \$108,000 and \$59,000 to SVP for the payment of expenses in excess of fees collected during fiscal years ending June 30, 2007 and 2006, respectively.

# SUPPLEMENTARY INFORMATION

| CollegeInvest   |
|---|
| Scholars Choice Fund  |
| Supplementary Schedule - Combining Schedule of Fiduciary Net Assets |
| June 30, 2007   |
| (Dollar amounts expressed in thousands)                             |

|   |    |                 |            |            |            |            |            |           |           |            |            |            | Balanced     |            |             |
|---|----|-----------------|------------|------------|------------|------------|------------|-----------|-----------|------------|------------|------------|--------------|------------|-------------|
|   |    |                 |            |            |            |            |            |           |           |            | All Cap    | Global All | All Cap      | Cash       |             |
|   | Р  | ortfolio        | Portfolio  | Portfolio  | Portfolio  | Portfolio  | Portfolio  | Portfolio | Fixed     |            | Growth and | Cap Growth | Growth and   | Reserve    |             |
|   |    | 1               | 2          | 3          | 4          | 5          | 6          | 7         | Income    | Equity     | Value      | and Value  | Value        | Option     | Total       |
| Fiduciary assets:                         |    |                 |            |            |            |            |            |           |           |            |            |            |              |            |             |
| Cash and cash equivalents                 | \$ | 569 \$          | 157 \$     | 163 \$     | 893 \$     | 215 \$     | 170 \$     | (15) \$   | (16) \$   | 580 \$     | - \$       | -          | \$ - \$      | 129 \$     | 2,845       |
| Investments, at fair value                |    | 257,317         | 256,058    | 252,165    | 511,143    | 259,885    | 213,843    | 78,288    | 25,991    | 649,499    | -          | -          | -            | 15,120     | 2,519,309   |
| Receivable for portfolio units sold       |    | 361             | 767        | 780        | 987        | 563        | 204        | 182       | 93        | 650        | -          | -          | -            | 2          | 4,589       |
| Interest receivable                       |    | 289             | 384        | 492        | 1,172      | 700        | 724        | 292       | 121       | 67         | -          | -          | -            | 60         | 4,301       |
| Due from plan managers                    |    | 21              | 21         | 21         | 42         | 21         | 18         | 6         | 2         | 54         | -          | -          | -            | 1          | 207         |
| Due from Student Loan Program Funds       |    | 144             | 143        | 141        | 287        | 146        | 119        | 44        | 14        | 363        | -          | -          |              | 9          | 1,410       |
| Total fiduciary assets                    |    | 258,701         | 257,530    | 253,762    | 514,524    | 261,530    | 215,078    | 78,798    | 26,205    | 651,213    |            |            |              | 15,321     | 2,532,661   |
| Liabilities:                              |    |                 |            |            |            |            |            |           |           |            |            |            |              |            |             |
| Accounts payable                          |    | 4               | 4          | 4          | 8          | 4          | 3          | 1         | -         | 11         | -          | -          | -            | -          | 39          |
| Payable for investments purchased         |    | 442             | 649        | 592        | 1,096      | 720        | 643        | 466       | 110       | 635        | -          | -          | -            | 65         | 5,418       |
| Service and investment fees payable       |    | 140             | 150        | 145        | 310        | 156        | 133        | 48        | 16        | 380        | -          | -          | -            | 17         | 1,495       |
| Deferred revenue                          |    | 17              | 16         | 16         | 33         | 17         | 14         | 5         | 2         | 43         | -          | -          | -            | 1          | 164         |
| Due to participants                       |    | 143             | 145        | 140        | 287        | 146        | 120        | 45        | 15        | 363        | -          | -          | -            | 10         | 1,414       |
| Total liabilities                         |    | 746             | 964        | 897        | 1,734      | 1,043      | 913        | 565       | 143       | 1,433      | -          | -          |              | 93         | 8,530       |
| Total fiduciary net assets, held in trust | \$ | 257,955 \$      | 256,566 \$ | 252,865 \$ | 512,790 \$ | 260,487 \$ | 214,165 \$ | 78,232 \$ | 26,062 \$ | 649,781 \$ | \$         | -          | \$\$         | 15,228 \$  | 2,524,131   |
|   |    |                 |            |            |            |            |            |           |           |            |            |            |              |            |             |
| Units outstanding                         | 16 | ,843,247        | 16,798,085 | 17,092,922 | 34,417,561 | 18,809,709 | 16,350,566 | 6,048,193 | 1,962,845 | 50,790,479 | -          | -          | -            | 15,230,133 | 194,343,740 |
|   |    |                 |            |            |            |            |            |           |           |            |            |            |              |            |             |
| Unit value                                | s  | 15.32 \$        | 15.27 \$   | 14.79 \$   | 14.90 \$   | 13.85 \$   | 13.10 \$   | 12.93 \$  | 13.29 \$  | 12.79 \$   | 2 - \$     | _          | s _ s        | 1.00 \$    | 12.99       |
| Cint value                                | φ  | 1 <u>J.J2</u> Ø | 15.27 \$   | 14.77 3    | 14.70 \$   | 15.05 \$   | 13.10 \$   | 12.75 \$  | 13.27 \$  | 12.19 9    | - 0        |            | φ <u>-</u> φ | 1.00 9     | 12.77       |

See accompanying independent auditor's report

#### CollegeInvest Scholars Choice Fund Supplementary Schedule - Combining Schedule of Changes in Fiduciary Net Assets For the fiscal year ended June 30, 2007 (Dollar amounts expressed in thousands)

|   |                  |               |                |                |                  |                |                |                 |                  |                                |                                       | Balanced                       |                           |                    |
|---|------------------|---------------|----------------|----------------|------------------|----------------|----------------|-----------------|------------------|--------------------------------|---------------------------------------|--------------------------------|---------------------------|--------------------|
| Additions:  | Portfolio<br>1   | Portfolio 2   | Portfolio<br>3 | Portfolio<br>4 | Portfolio<br>5   | Portfolio<br>6 | Portfolio<br>7 | Fixed<br>Income | Equity           | All Cap<br>Growth and<br>Value | Global All<br>Cap Growth<br>and Value | All Cap<br>Growth and<br>Value | Cash<br>Reserve<br>Option | Total              |
| Gross earnings on investments:<br>Dividends \$<br>Net realized and unrealized loss from | 8,580 \$         | 9,109 \$      | 9,887 \$       | 20,293 \$      | 10,503 \$        | 8,558 \$       | 2,963 \$       | 1,578 \$        | 14,884 \$        |                                |                                       |                                | 31 \$                     | , -                |
| security transactions   | 27,658<br>36,238 | 25,561 34,670 | 20,850 30,737  | 36,622 56,915  | 14,358<br>24,861 | 5,734 14,292   | 967<br>3,930   | 71 1,649        | 84,898<br>99,782 | 304<br>304                     | 1,263 1,266                           | <u>139</u><br>224              | - 31                      | 218,425<br>304,899 |
| Less investment fees  | (51)             | (101)         | (159)          | (307)          | (109)            | (79)           | (35)           | (11)            | (187)            | (0)                            | (2)                                   | (1)                            | (9)                       | (1.051)            |
| Net investment income   | 36,187           | 34,569        | 30,578         | 56,608         | 24,752           | 14,213         | 3,895          | 1,638           | 99,595           | 304                            | 1,264                                 | 223                            | 22                        | 303,848            |
| Participant contributions<br>Fee income   | 93,014<br>28     | 44,569<br>28  | 42,993<br>28   | 81,430<br>56   | 41,797<br>29     | 28,390<br>24   | 10,633<br>7    | 4,589<br>3      | 96,596<br>72     | 840                            | 2,451                                 | 1,017                          | 10,453<br>3               | 458,772<br>278     |
| Total additions   | 129,229          | 79,166        | 73,599         | 138,094        | 66,578           | 42,627         | 14,535         | 6,230           | 196,263          | 1,144                          | 3,715                                 | 1,240                          | 10,478                    | 762,898            |
| Deductions:   |                  |               |                |                |                  |                |                |                 |                  |                                |                                       |                                |                           |                    |
| Benefits paid to participants and withdrawals   | 10,824           | 11,881        | 11,781         | 40,061         | 12,882           | 22,354         | 25,035         | 6,030           | 39,337           | 358                            | 682                                   | 313                            | 4,906                     | 186,444            |
| Service fees  | 1,279            | 1,431         | 1,358          | 2,960          | 1,468            | 1,221          | 418            | 174             | 3,440            | 15                             | 49                                    | 12                             | 12                        | 13,837             |
| Administrative fees   | 224              | 233           | 223            | 469            | 231              | 186            | 64             | 25              | 561              | 3                              | 9                                     | 2                              | 13                        | 2,243              |
| Marketing expenses  | 28               | 28            | 28             | 56             | 27               | 24             | 9              | 3               | 72               | -                              | -                                     | -                              | 3                         | 278                |
| Reduced operating expenses  | (120)            | (119)         | (117)          | (238)          | (121)            | (99)           | (36)           | (12)            | (301)            | -                              | -                                     |                                | (7)                       | (1,170)            |
| Total deductions  | 12,235           | 13,454        | 13,273         | 43,308         | 14,487           | 23,686         | 25,490         | 6,220           | 43,109           | 376                            | 740                                   | 327                            | 4,927                     | 201,632            |
| Portfolio exchanges, net  | (53,580)         | (13,769)      | (4,522)        | 6,591          | 6,859            | 34,519         | 35,548         | 506             | 57,329           | (14,155)                       | (48,300)                              | (11,174)                       | 4,148                     | -                  |
| Net change in fiduciary net assets before transfers                                     | 63,414           | 51,943        | 55,804         | 101,377        | 58,950           | 53,460         | 24,593         | 516             | 210,483          | (13,387)                       | (45,325)                              | (10,261)                       | 9,699                     | 561,266            |
| Administrative fee transfer   | (26)             | (26)          | (25)           | (52)           | (25)             | (22)           | (8)            | (3)             | (65)             | -                              | -                                     | -                              | (2)                       | (254)              |
| Change in due to participants   | (94)             | (93)          | (92)           | (186)          | (94)             | (78)           | (28)           | (9)             | (236)            | -                              | -                                     | -                              | (6)                       | (916)              |
| Fiduciary net assets, beginning of year   | 194,661          | 204,742       | 197,178        | 411,651        | 201,656          | 160,805        | 53,675         | 25,558          | 439,599          | 13,387                         | 45,325                                | 10,261                         | 5,537                     | 1,964,035          |
| Fiduciary net assets, end of year \$  | 257,955 \$       | 256,566 \$    | 252,865 \$     | 512,790 \$     | 260,487 \$       | 214,165 \$     | 78,232 \$      | 26,062 \$       | 649,781 \$       | \$                             | <u> </u>                              | <u>-</u> \$                    | 15,228 \$                 | 2,524,131          |

See accompanying independent auditor's report

#### CollegeInvest Scholars Choice Fund Supplementary Schedule - Combining Schedule of Investments June 30, 2007 (Dollar amounts expressed in thousands)

|   | _  | Portfolio  | Portfolio 2 | Portfolio<br>3 | Portfolio<br>4 | Portfolio<br>5 | Portfoli<br>6 | io    | Portfolio<br>7 | Fixed<br>Income | Equity     | All Ca<br>Growth<br>Value | &  | Global All<br>Cap Growth<br>& Value | Baland<br>All C<br>Grow<br>& Val | ap<br>th | Cash<br>Reserve<br>Option | <br>Total       |
|---|----|------------|-------------|----------------|----------------|----------------|---------------|-------|----------------|-----------------|------------|---------------------------|----|-------------------------------------|----------------------------------|----------|---------------------------|-----------------|
| Underlying funds:                               |    |            |             |                |                |                |               |       |                |                 |            |                           |    |                                     |                                  |          |                           |                 |
| Western Asset Core Plus Bond Portfolio Fund     | \$ | 39,226 \$  | 62,918 \$   | 88,210 \$      | 174,999 \$     |                | ,             | 90 \$ | - \$           | 23,416          |            | \$ -                      | \$ | -                                   | \$                               | - \$     | -                         | \$<br>518,270   |
| Legg Mason Value Trust Fund                     |    | 50,507     | 50,665      | 39,653         | 82,372         | 31,198         | 16,86         | 64    | 3,126          | -               | 191,712    | -                         |    | -                                   |                                  | -        | -                         | 466,097         |
| John Hancock Classic Value Fund                 |    | 38,322     | 38,827      | 30,408         | 62,893         | 23,920         | 12,90         | 05    | 2,300          | -               | 162,418    |                           |    |                                     |                                  |          | -                         | 371,993         |
| Legg Mason Partners Large Cap Growth Fund       |    | 38,398     | 38,742      | 30,314         | 62,644         | 23,849         | 12,89         | 97    | 2,302          | -               | 97,808     | -                         |    | -                                   |                                  | -        | -                         | 306,954         |
| Legg Mason Partners Short-term Investment       |    |            |             |                |                |                |               |       |                |                 |            |                           |    |                                     |                                  |          |                           |                 |
| Grade Bond Fund                                 |    | -          | -           | -              | 50,453         | 38,848         | 64,39         | 96    | 47,015         | -               | -          | -                         |    | -                                   |                                  | -        | -                         | 200,712         |
| Legg Mason International Equity Trust Fund      |    | 39,123     | 26,091      | 25,556         | 26,368         | 13,348         | -             |       | -              | -               | 65,900     | -                         |    | -                                   |                                  | -        | -                         | 196,386         |
| Legg Mason Partners Small Cap Growth Fund       |    | 19,367     | 13,078      | 12,745         | 13,161         | 6,670          | -             |       | -              | -               | 32,942     | -                         |    | -                                   |                                  | -        |                           | 97,963          |
| Western Asset Money Market Fund                 |    | -          | -           | -              | -              | 25,995         | 53,89         | 91    | 23,545         | -               | -          | -                         |    | -                                   |                                  | -        | 15,120                    | 118,551         |
| Pennsylvania Mutual Fund                        |    | 19,445     | 13,087      | 12,780         | 13,265         | 6,673          | -             |       | -              | -               | 33,225     | -                         |    | -                                   |                                  | -        | -                         | 98,475          |
| Legg Mason Partners Global High Yield Bond Fund |    | 12,929     | 12,650      | 12,499         | 24,988         | 12,773         | -             |       | -              | 2,575           | -          | -                         |    | -                                   |                                  | -        | -                         | 78,414          |
| Legg Mason Partners Aggressive Growth Fund      |    | -          | -           | -              | -              | -              | -             |       | -              | -               | 65,494     | -                         |    | -                                   |                                  | -        | -                         | 65,494          |
| Total investments, at fair value                | \$ | 257,317 \$ | 256,058 \$  | 252,165 \$     | 511,143        | \$ 259,885     | \$ 213,84     | 43 \$ | 78,288 \$      | 25,991          | \$ 649,499 | \$ -                      | \$ | s -                                 | \$                               | \$       | 15,120                    | \$<br>2,519,309 |

See accompanying independent auditor's report.

#### CollegeInvest Direct Portfolio Fund Supplementary Schedule - Combining Schedule of Fiduciary Net Assets June 30, 2007 (Dollar amounts expressed in thousands)

|   |              | Aggressive<br>Growth              | Growth                             | Moderate<br>Growth                 | Conservative<br>Growth  | Income                          | Stock<br>Index                      | Bond<br>Index            | Money<br>Market            | Total                             |
|---|--------------|-----------------------------------|------------------------------------|------------------------------------|---|---------------------------------|-------------------------------------|--------------------------|----------------------------|-----------------------------------|
| Fiduciary assets:   | _            |                                   |                                    |                                    |   |                                 |                                     |                          |                            |                                   |
| Investments, at fair value  | \$           | 136,550 \$                        | 149,333 \$                         | 170,674 \$                         | 84,227 \$   | 56,270 \$                       | 79,794 \$                           | 13,434 \$                | 19,411 \$                  | 709,693                           |
| Dividends and interest receivable   |              | -                                 | 226                                | 370                                | 235   | 181                             | -                                   | 57                       | 81                         | 1,150                             |
| Due from plan managers  |              | 11                                | 12                                 | 14                                 | 7   | 5                               | 7                                   | 1                        | 1                          | 58                                |
| Due from Student Loan Program Funds   | _            | 9                                 | 10                                 | 10                                 | 5   | 4                               | 5                                   | 1                        | 1                          | 45                                |
| Total fiduciary assets  | _            | 136,570                           | 149,581                            | 171,068                            | 84,474  | 56,460                          | 79,806                              | 13,493                   | 19,494                     | 710,946                           |
| Liabilities:<br>Accounts payable<br>Service and investment fees payable<br>Deferred revenue<br>Total liabilities<br>Total fiduciary net assets, held in trust | -<br>\$<br>- | 3<br>73<br>16<br>92<br>136,478 \$ | 3<br>81<br>18<br>102<br>149,479 \$ | 5<br>95<br>23<br>123<br>170,945 \$ | $ \begin{array}{r} 2 \\ 47 \\ 10 \\ 59 \\ 84,415 \\\$ \end{array} $ | 1<br>31<br>7<br>39<br>56,421 \$ | 2<br>46<br>10<br>58<br>79,748<br>\$ | 7<br>2<br>9<br>13,484 \$ | 10<br>1<br>11<br>19,483 \$ | 16<br>390<br>87<br>493<br>710,453 |
| Units outstanding   | =            | 9,461,287                         | 11,215,838                         | 13,582,901                         | 7,112,802   | 5,290,057                       | 5,510,481                           | 1,271,461                | 1,778,422                  | 55,223,249                        |
| Unit value  | \$_          | 14.42 \$                          | 13.33 \$                           | 12.59 \$                           | 11.87 \$  | 10.67 \$                        | 14.47 \$                            | 10.61 \$                 | 10.96 \$                   | 12.87                             |

#### CollegeInvest Direct Portfolio Fund Supplementary Schedule - Combining Schedule of Changes in Fiduciary Net Assets For the fiscal year ended June 30, 2007 (Dollar amounts expressed in thousands)

|   | Aggressive<br>Growth | Growth     | Moderate<br>Growth | Conservative<br>Growth | Income    | Stock<br>Index | Bond<br>Index | Money<br>Market | Total   |
|---|----------------------|------------|--------------------|------------------------|-----------|----------------|---------------|-----------------|---------|
| Additions:  |                      |            |                    |                        |           |                |               |                 |         |
| Gross earnings on investments:                      |                      |            |                    |                        |           |                |               |                 |         |
| Dividends \$  | 5 2,001 \$           | 3,933 \$   | 5,217 \$           | 2,931 \$               | 2,450 \$  | 1,271 \$       | 635 \$        | 709 \$          | 19,147  |
| Net realized and unrealized loss from               |                      |            |                    |                        |           |                |               |                 |         |
| securities transactions                             | 17,437               | 14,834     | 13,083             | 4,462                  | (200)     | 11,449         | 68            |                 | 61,133  |
|   | 19,438               | 18,767     | 18,300             | 7,393                  | 2,250     | 12,720         | 703           | 709             | 80,280  |
| Less investment fees                                | (98)                 | (112)      | (114)              | (49)                   | (36)      | (42)           | (9)           | (12)            | (472)   |
| Net investment income                               | 19,340               | 18,655     | 18,186             | 7,344                  | 2,214     | 12,678         | 694           | 697             | 79,808  |
| Participant contributions                           | 49,882               | 44,819     | 34,270             | 18,653                 | 14,129    | 14,872         | 4,166         | 17,200          | 197,991 |
| Fee income  | 66                   | 72         | 82                 | 41                     | 27        | 38             | 6             | 9               | 341     |
|   |                      |            |                    |                        |           |                |               |                 |         |
| Total additions                                     | 69,288               | 63,546     | 52,538             | 26,038                 | 16,370    | 27,588         | 4,866         | 17,906          | 278,140 |
| Deductions:   |                      |            |                    |                        |           |                |               |                 |         |
| Benefits paid to participants and withdrawals       | 2,666                | 3,455      | 7,317              | 2,669                  | 9,472     | 3,099          | 2,502         | 9,402           | 40,582  |
| Service fees  | 563                  | 720        | 845                | 427                    | 266       | 411            | 71            | 75              | 3,378   |
| Administrative fees                                 | 103                  | 123        | 154                | 75                     | 47        | 66             | 11            | 12              | 591     |
| Marketing expenses                                  | 66                   | 72         | 82                 | 41                     | 27        | 38             | 6             | 9               | 341     |
| Excess operating expenses                           | 39                   | 31         | 24                 | 12                     | 12        | 16             | 3             | 9               | 146     |
|   |                      |            |                    |                        |           |                |               |                 |         |
| Total deductions                                    | 3,437                | 4,401      | 8,422              | 3,224                  | 9,824     | 3,630          | 2,593         | 9,507           | 45,038  |
| Portfolio exchanges, net                            | (67)                 | (16,334)   | 3,902              | 1,429                  | 11,906    | (3,495)        | (462)         | 3,121           | -       |
|   |                      |            |                    |                        |           |                |               |                 |         |
| Net change in fiduciary net assets before transfers | 65,784               | 42,811     | 48,018             | 24,243                 | 18,452    | 20,463         | 1,811         | 11,520          | 233,102 |
| Intraplan administrative fee transfer               | 39                   | 31         | 24                 | 12                     | 12        | 16             | 3             | 9               | 146     |
| Fiduciary net assets, beginning of year             | 70,655               | 106,637    | 122,903            | 60,160                 | 37,957    | 59,269         | 11,670        | 7,954           | 477,205 |
| Fiduciary net assets, end of year                   | 136,478 \$           | 149,479 \$ | 170,945 \$         | 84,415 \$              | 56,421 \$ | 79,748 \$      | 13,484 \$     | 19,483 \$       | 710,453 |

#### CollegeInvest Direct Portfolio Fund Supplementary Schedule - Combining Schedule of Investments June 30, 2007 (Dollar amounts expressed in thousands)

|   | <br>Aggressive<br>Growth | Growth  | Moderate<br>Growth | Conservative<br>Growth | _  | Income    | Stock<br>Index | Bond<br>Index | Money<br>Market | <br>Total     |
|---|--------------------------|---------|--------------------|------------------------|----|-----------|----------------|---------------|-----------------|---------------|
| Underlying funds:                             |                          |         |                    |                        |    |           |                |               |                 |               |
| Vanguard Total Stock Market Index Fund        | \$<br>115,716 \$         | 81,638  | \$<br>76,338 \$    | 29,410                 | \$ | - \$      | 79,767 \$      | - \$          | -               | \$<br>382,869 |
| Vanguard Total Bond Market Index Fund         | -                        | 52,565  | 85,689             | 54,801                 |    | 28,109    | -              | 13,434        | -               | 234,598       |
| Vanguard Total International Stock Index Fund | 20,632                   | 15,076  | 8,647              | -                      |    | -         | -              | -             | -               | 44,355        |
| Vanguard Prime Money Market Fund              | 202                      | 54      | -                  | 16                     |    | 14,022    | 27             | -             | 19,411          | 33,732        |
| Vanguard Inflation-Protected Securities Fund  | -                        | -       | -                  | -                      |    | 14,139    | -              | -             | -               | 14,139        |
| Total investments, at fair value              | \$<br>136,550 \$         | 149,333 | \$<br>170,674 \$   | 84,227                 | \$ | 56,270 \$ | 79,794 \$      | 13,434 \$     | 19,411          | \$<br>709,693 |